

# Small Foundation Annual Report 2022

# SMALL FOUNDATION (A Company Limited by Guarantee)

# DIRECTORS' REPORT AND AUDITED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2022

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## REFERENCE AND ADMINISTRATIVE DETAILS OF THE COMPANY, ITS DIRECTORS AND ADVISERS FOR THE YEAR ENDED 31 DECEMBER 2022

Directors	Michael Swift, Non-executive director Tony Gannon, Non-executive director Anna Brosnan, Non-executive director Conor Brosnan, Chairperson & executive director
Company registered number	447577
Charity registered number	CHY17841 & 20067151
Registered office	30 Merrion Square North Dublin 2 D02 VE40
Company secretary	Imelda Casey
Chief executive officer	Conor Brosnan
Independent auditors	KPMG Chartered Accountants, Statutory Audit Firm 1 Harbourmaster Place International Financial Services Centre Dublin 1
Bankers	Bank of Ireland Ballsbridge Dublin 4
	Bank of Ireland UK Townhall Street Enniskillen BT74 7BD
Solicitors	Arthur Cox Ten Earlsfort Terrace Dublin 2 D02 T380
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## DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2022

The Directors (who are also directors of the Company for the purposes of the Companies Act) present their annual report together with the audited financial statements of Small Foundation (the "Company") for the year ended 31 December 2022. The Directors confirm that the directors report and financial statements of the Company comply with the current statutory requirements, the requirements of the company's governing document and the provisions of the Statement of Recommended Practice ("SORP") "Accounting and Reporting by Charities" applicable to charities preparing their financial statements in accordance with the Financial Reporting Standard 102 ("FRS102").

**Objectives and activities** 

#### a. Policies and objectives

The Company's main objects are the relief of poverty, suffering and distress. To achieve these objects the Company is primarily focused on eliminating extreme poverty and hunger from sub–Saharan Africa (SSA).

Small Foundation has chosen to focus on SSA, and, in particular, rural areas, as hundreds of millions of people in these areas live their lives in extreme poverty, and this need not be the case. Small Foundation aims to maximise its contribution to the elimination of extreme poverty by focusing its activities here and seeking to help catalyse the proliferation of sustainable income generating opportunities for extremely poor people in rural areas. It seeks to do this by identifying and supporting highly leveraged interventions that improve the business ecosystem for on farm and off farm micro, small and medium enterprises (MSMEs) by expanding access to knowledge, finance, technology, skilled human resources and markets. It aims to support initiatives that have systems change potential.

#### b. Strategies for achieving objectives

Small Foundation undertook an extensive strategy refresh process in 2022. The main outcome of which was to make explicit Small Foundation's systems change ambition and to start to view the work and investments of the Company in this light. The Company currently has the following Vision, Mission and Goal:

Vision: A thriving Africa free from extreme poverty.

Mission: Act with urgency and ambition to catalyse and scale income-generating opportunities for the extremely poor in rural sub-Saharan Africa.

Goal: Collaborate with those creating the environment for micro, small and medium enterprises (MSMEs) to thrive and deliver opportunity at scale. In particular, work with intermediaries that increase the availability of finance, social and human capital, knowledge, technology and markets required by a thriving, commercially viable MSME ecosystem.

Furthermore, Small Foundation reaffirmed seven 'guiding stars' to focus its work

- 1. Focus on Sub-Saharan Africa
- 2. Focus on extreme poverty
- 3. Focus on rural populations
- 4. Focus on the scale to meet the enormity of the challenge
- 5. Focus on MSMEs as the engine for development
- 6. Focus on the intermediaries providing services to MSMEs for support
- 7. Commit to acting with urgency in our work

Despite the clarity and focus of the vision, mission and goal, eradicating extreme poverty is a complex challenge. It is a challenge that is hard to fully understand and that thwarts linear outcomes. Small Foundation supports experiments to better understand both the problems and solutions. Unfortunately, there is no option to invest in X to eradicate extreme poverty, there are often no simple 'right' or 'wrong' answers, but multiple hypotheses and a variety of possible outcomes. We acknowledge the reality that we are conducting experiments in systems change.

## DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

#### Objectives and activities (continued)

Public and private charitable and philanthropic funding is insufficient to eradicate extreme poverty. Therefore, a key component of the strategy remains identifying, catalysing and supporting commercially viable models that have the potential to be effective at eradicating poverty while also being sustainable for the duration, and scalable to the size, required. Considering the overall system in which extreme poverty exists and persists, Small Foundation has identified three 'system 'entry points':

1. Sustainable models serving rural MSMEs: MSMEs serving the rural poor operate within and are served by a commercially viable ecosystem of intermediaries

2. Connected, transparent and learning ecosystems: The MSME ecosystem is characterised by trust and the availability of local skills, tools and services.

3. Shifting African power paradigms: African expertise and capital is leveraged and the needs and potential of local MSMEs acknowledged and prioritised.

In order to achieve change in a vast, complex system Small Foundation believes it must continue to operate in a flexible, innovative and risk seeking way, potentially filling critical ecosystem gaps left by governments, donors and investors.

Although Small Foundation believes its approach will maximise its impact on eradicating poverty in the long term, it accepts that there are risks and downsides to this approach, including risk of failure, evidence risk, increased costs and reputational risk (see 'Principal risks and uncertainties' section below).

While the Company's focus in 2023 will be on the implementation of its strategy, it will continue to assess the strategy and will remain responsive to new opportunities for impact.

#### c. Activities for achieving objectives

As laid out in the 2016 Constitution, to fulfil its vision, the Company's activities will primarily centre on the following:

1. Researching effective, sustainable and scalable development programmes, social and for profit business models that provide livelihood enhancing products, services, employment and market opportunities to the extremely poor.

2. Collaborating with others to develop, plan and implement effective, sustainable and scalable development programmes and business models with the potential to eradicate poverty.

3. Disseminating information, knowledge and expertise on effective, sustainable and scalable development programmes and business models to a wide variety of stakeholders who have the potential to use this information to eradicate poverty.

As well as building its own human resource capacity to research and disseminate effective models and to collaborate with others, the Company also provides the following support to other organisations:

1. Financial support: This is the support most associated with foundations. Small Foundation uses both grants and social investments to achieve its impact objectives. Grants are most often advanced under multi-year strategic collaboration agreements aimed at funding the core costs of either the general operations of the organisation or its specific initiatives in SSA. A social investment, including debt and equity, is used when entities have revenue generating models as an intrinsic part of their activities in pursuit of scalable poverty eradication through financial sustainability. Whether grant or social investments, Small Foundation's motivation is to align capital appropriately with the specific needs of the organisation and minimise market distortion. Small Foundation plans to continue to make donations and social investments, collectively referred to as 'investments'.

#### DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

#### Objectives and activities (continued)

2. Non-financial support: This support can be provided pre or post investment and includes working with investees to research, improve and refine development and business models, taking formal or informal advisory roles, and facilitating connections between people, organisations and ideas in the development of business ecosystems in which the Company operates. This activity is undertaken directly by Small Foundation team members, or via the engagement of third parties to provide additional expertise as appropriate.

3. Collaboration in aligned networks: This activity relates most directly to building connected, transparent and learning ecosystems to allow the dissemination of information, knowledge and expertise. Experience has shown that active engagement in aligned networks, formal and informal, can increase the Company's ability to influence the sector. Furthermore, deep engagement in these networks is important for sourcing partners. The Company supports such aligned networks through direct funding and through the participation and engagement of its team and third-party experts.

#### Achievements and performance

#### a. Key performance indicators

Income from unrestricted funds was €5,024,845 (2021: €5,068,453) with resources expended for the year of €5,149,105 (2021: €4,521,281). There was net income/ (expenditure) of (€124,260) (2021: (€547,172)). The net assets of the Charity at year end were €1,985,391 (2021: €2,109,651).

During the year, Small Foundation provided direct financial support totalling €3,338,355 to 12 SSA-focused entities and €30,000 to one Irish entity (2021: €3,055,805 to 13 SSA entities and €20,000 to one Irish entity).

All the Africa related advances went to organisations with strategies and operations that increase access to knowledge, finance, skilled human resources, technology or markets to MSMEs, including small farms, in rural SSA

#### b. Review of activities

Details of the organisations Small Foundation supported, and the nature of its support are given here.

1. The Aspen Network for Development Entrepreneurs (ANDE) is a global membership network of organisations that supports entrepreneurship in emerging markets in order to create jobs, economic prosperity and stimulate long-term growth. Small Foundation is a member of ANDE and commenced a multi-annual partnership to support the West Africa chapter of the ANDE network.

In addition, Small Foundation supported a learning and transition grant for the Uganda Entrepreneurial Initiative (UEEI), powered by ANDE, to catalyse the entrepreneurial ecosystem for small and growing businesses in Uganda. (2022 advance: €85,347, 2021 advance: €115,650)

2. Village Capital is a U.S.-based non-profit corporation (501(c)(3)) that finds, trains and catalyses investment in entrepreneurs solving real-world problems in the regions in which they innovate, including sub-Saharan Africa. Village Capital runs investment readiness programs for entrepreneurs alongside a family of funds strategy and the largest global impact investing network that invest capital in the highest ranked peer-selected entrepreneurs of their programs. It also trains intermediaries on how to run an accelerator using the peer-selection methodology – an accelerator of accelerators.

In 2022 Small Foundation partnered with Village Capital through a research project seeking to deepen understanding of the ecosystem of entrepreneur support organisations that work with rural-impacting enterprises in sub-Saharan Africa. (2022 advance: €230,754, 2021 advance: Nil)

## DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

## Achievements and performance (continued)

3. The African Leadership Academy Agribusiness Network (ALAN) is a network of young leaders and entrepreneurs contributing to the transformation of the African agriculture and agribusiness sectors. ALAN is part of the African Leadership Group (ALG), a collection of educational institutions focused on leadership development of high potential Africans ranging from secondary education to specialised post- graduate programmes.

In 2022, Small Foundation provided a grant to African Leadership Academy (ALA), part of ALG, to support the ALAN as an agribusiness-focused network. (2022 advance: €146,994, 2021 advance: €114,389)

4. Agriterra is a Dutch-based international specialist in cooperative development operating in sub-Saharan Africa. In 2022, Small Foundation provided support to Agriterra as part of a co-developed collaborative initiative by Agriterra and others which sought to further understand the economics behind business development services provision to the agricultural sector in sub-Saharan Africa. (2022 advance: (€100,341, 2021 advance: €Nil)

5. Women in African Investments (WAI) is a network of over 200 senior female investment professionals focused on Africa. Drawing from investment professionals from a range of funding and investment roles, the network supports networking opportunities, the sharing of best practice and awareness-building to support gender-equitable economic growth in Africa. In 2022, SF supported WAI to produce its annual impact report. (2022: €5,351 advance: €Nil)

6. The African Rural and Agricultural Credit Association (AFRACA) is a pan-African network of financial and non-financial institutions promoting access to rural and agricultural finance in Africa. The AFRACA Secretariat is based in Nairobi, Kenya.

In 2022, Small Foundation extended our strategic partnership with AFRACA, providing a grant to operationalise their network strategy, accelerate and optimise knowledge management, and strengthen AFRACA's data and impact management taskforce. (2022 advance: €116,433, 2021 advance: €93,610)

7. Invest in Africa Kenya (IIA Kenya) is the Kenyan operation of a pan-African non-profit Invest in Africa (IIA). IIA is a collaboration of private companies, public bodies, and donor organisations that support local African small and growing businesses (SGBs) by creating access to markets, skills and finance.

In 2022, Small Foundation continued its support to IIA Kenya to operationalise their network approach, including assessing member needs, building member engagement and sharing stories of success. (2022 advance: €103.248, 2021 advance: €82,199)

8. Creative Metier is a UK-registered consultancy with a mission to work with networks, leaders and organisations to drive positive, inclusive, locally-led change.

In 2022, Creative Metier continued Small Foundation-funded research into mission-aligned African organisations with the potential to enhance their impact through adopting a network approach. Creative Metier continued their support to Small Foundation partners in East and West Africa through coaching and other strategic support to adopt an impact network approach. (2022 advance: €44,444, 2021 advance: €376,911)

9. Match Maker Fund Management Limited is an impact-first, frontier financier specialising in providing short and medium-term debt capital and business development support to early stage agri-SME's primarily in food commodities in East Africa and is the fund manager for SME Impact Fund based in Tanzania.

In 2022, Small Foundation supported Match Maker Fund Management in a feasibility study of Kenyan and Ugandan agri-SME markets. (2022 advance: €23,827, 2021 advance: €23,550)

## DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

#### Achievements and performance (continued)

10. Founders Factory Africa {FFA) is a venture design and growth company that provides a combination of capital and hands-on technical support to pre-seed and seed stage businesses. Based in Johannesburg, South Africa, FFA partners with corporate investors to invest in entrepreneurs throughout Africa to scale their businesses.

Small Foundation made an equity investment into FFA to expand their service offerings into the agtech sector across SSA. (2022 advance: €1,989,039, 2021 advance: €1,986,533)

11. Capria is a global investment firm leading the largest network of fund managers collaborating to deliver superior returns in emerging markets, using flexible capital, advanced investment systems, and deep partnerships. Through its network fund, Capria invests in venture capital and innovative debt funds backing early-growth businesses. Small Foundation has provided funds to scale up operations in Africa as well as to increase the global footprint of Capria (2022 advance: €492,757, 2021 advance: €Nil)

12. Isidore Agritech Limited is an incubated agtech venture from Founders Factory Africa focused on purchase order financing and support services across rice, grain, wheat and cereal chains in Nigeria. Small Foundation provided a loan guarantee to Isidore Agritech Limited on 10 November 2022 related to a 12-month Murabaha Facility Agreement between Sterling Bank and Isidore Agritech Limited (2022 advance: €241,779, 2021 advance: €Nil)

13. WARC Group LLC is an agribusiness operating in Ghana which aims to unlock the potential of farmers by removing barriers and selling inputs as a service, knowledge building and access to markets. In 2022 Small Foundation, provided a guarantee of \$135,200 to help unlock short-term debt financing which has supported Warc's growth but was never called upon.

14. In Ireland, Small Foundation supported The Good Summit, an event-based platform that inspires people to take positive actions in their communities and workplaces to build sustainable social change. The Good Summit celebrates common good in the world and creates and curates spaces to cultivate more of it.

Small Foundation continued to support The Good Summit to communicate around positive actions in the community, and to plan for events in 2022. (2022 advance: €30,000, 2021: €20,000)

#### c. Factors relevant to achieve objectives

Research, collaboration and dissemination are core activities of Small Foundation, enabling it to find, catalyse and support the development of business models that, in its judgement, are likely to be effective, sustainable and scalable. During the year, the Company's combined investments in these activities - including salaries, consultancy fees, conference fees, travel expenses, and website maintenance and development – totalled €2,212,036 (2021: €1,931,536). The output from this expenditure was:

• Research on development practitioners (governments, NGOs, and corporations of various types), including that required for origination, landscaping, filtering, in depth due diligence, ongoing monitoring and support of investment opportunities;

Research on the evolving SME development landscape in SSA and the economic development of SSA generally;

Deep engagement in aligned impact networks;

Dissemination to development actors of the development thinking of Small Foundation and the organisations it supports, including blogposts and a detailed Impact Report.

## DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

## Achievements and performance (continued)

The following are examples of the direct engagement and dissemination activities Small Foundation undertook through 2022:

• Small Foundation was a member of the following organisations during 2022: The Aspen Network for Development Entrepreneurs (ANDE), Global Impact Investing Network (GIIN), Philanthropy Ireland (PI), Council on Smallholder Agricultural Finance (CSAF), The Agribusiness Market Ecosystem Alliance (AMEA), The Smallholder and Agri-SME Finance and Investment Network (SAFIN), Women in African Investments (WAI), Women in Sustainable Finance (WISF) and European Venture Philanthropy Association (EVPA)

Small Foundation was a member of the governance committee of ANDE's UEEI network.

• Small Foundation engaged and worked with Converge, experts on building collaborations and networks to tackle complex issues, to pilot an intensive Network Leadership Series developed for and delivered to international network coordinators. Converge also provided direct coaching support to many of Small Foundation's network partners around network transitions, effectiveness, impact measurement and management;

• Small Foundation was a steering committee member for research led by ISF Advisors and Agriterra to understand the effectiveness and efficiency of business development support to agri-SMEs in Africa

• A Small Foundation team member was a non-executive Board member of Open Capital Group

A Small Foundation team member iwas an Advisory Board member of IPDEVII fund managed by Investisseurs
 & Partenaires

A Small Foundation team member was a non-executive Board member of Founders Factory Africa

#### d. Measuring impact

As outlined above, Small Foundation closely monitors the performance of its investments against their respective objectives and milestones; providing ongoing support and making disbursement decisions based on performance.

Small Foundation's strategic refresh necessitates a shift in its impact measurement and learning (IML) practice to incorporate the explicit systems change ambition. Preparing IML systems and processes for this change was a major focus for 2022.

The Company continues to refine its pipeline and due diligence process to fully incorporate intended system change impacts and a clearly defined theory of change for each investment.

As many of Small Foundation's investments are at high leverage points in the ecosystem, including in financial intermediaries, technical assistance providers and aligned networks, it is very challenging to demonstrate a linear causal relationship or attribute changes in the lives of poor people living in SSA directly to any one Small Foundation investment or activity, even when performance milestones have been achieved.

Poverty exists and persists for many complex and interrelated reasons. Therefore, Small Foundation believes a complex, systems based approach is required to eradicate it. Though it is potentially easier to measure the outputs of linear, project based approaches, these are insufficient to overcome the multiple barriers in the ecosystem to create lasting change. Furthermore, Small Foundation is focused on long term impact; on making lasting changes in complex economic systems across SSA. Measuring the impact of interventions over the appropriate time horizons in these complex systems is extremely difficult.

It is open to Small Foundation to confine its support to interventions where impact can be more easily measured. However, there are high levels of risk to long term impact in doing only what can be easily measured in the shortterm because, in general, easy to measure, short term interventions do not adequately address the complex systemic issues that perpetuate extreme poverty.

Small Foundation plans to continue to invest in its IML systems and processes in 2023.

## DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

#### **Financial Review**

#### a. Going Concern

After making appropriate enquiries, the directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. For this reason they continue to adopt the going concern basis in preparing the financial statements. Further details regarding the adoption of the going concern basis can be found in the Accounting Policies.

#### b. Principal risks and uncertainities

Risk of failure: The innovation and experiments Small Foundation is looking for and making will be risky, with a high chance that any individual model will not succeed. However, as existing models are not working at the pace and scale required, Small Foundation feels it is essential to take this risk. Even where individual models do not succeed, Small Foundation believes there can be important lessons from failure that, where properly understood and disseminated, can make a significant contribution to its long term vision;

Evidence risk: Systems change is very hard to measure. The difficulty, even impossibility, of showing clear, linear, causal relationships between Small Foundation's investments and evidence of poverty eradication does not mean that such higher-level ecosystem interventions with the aim of solving extremely complex problems like poverty are not worth making. Small Foundation will continue to focus on these investments while also working to ensure that its impact measurement and monitoring systems are as robust as possible.

Increased costs: Innovation and experimentation take significant capacity to find and support (including ongoing monitoring), and to transfer the learnings from these innovative models to the sector requires deep network engagement. This necessitates the hands-on, intensive and expert engagement of the team, from research, due diligence, and post-investment support, to collaboration, dissemination and amplification. Small Foundation believes that investing in its team is vital to finding and supporting the viable, sustainable and scalable models required, and to fostering the sector collaboration necessary to realising its vision.

Reputational risk: Supporting organisations and activities that might bring the Company into ill repute thus damaging its capacity to alleviate extreme poverty in SSA. To mitigate this risk Small Foundation undertakes extensive due diligence of potential partners, including, where appropriate, the use of third party due diligence firms, to verify the identity and bone fides of potential partners.

Financial risk. The Company principally relies for its funding on the founding members and directors and their close associates. While it is expected that their resources will be sufficient for the needs of the Company in the medium term, it is recognised that the risk of a calamitous reversal of fortunes is ever present. Where the Company makes investments via repayable/returnable instruments (such as debt, equity or convertible debt), it focuses primarily on the impact potential of these investments rather than their income-generating potential. Therefore, despite these investments the Company remains dependent on founding members.

Other key risks facing the Company are:

#### Regulatory Compliance Risk

The Company is a registered charity which is regulated by the Charities Regulator. The Directors of the Company are aware that non-compliance with charity legislation such as the Charities Act 2009 and other regulations overseen by the Charities Regulator would jeopardise the future of the Company.

The Company complies with the Charities Governance Code (the "Code"). The Board has conducted a review of the Governance Code. This review was based on an assessment of the Company's organisational practice against the recommended actions for each governance principle. The review sets out actions and completion dates for any issues that the assessment identifies need to be addressed. No significant matters were noted.

## DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

To manage this risk, the Company employs suitably qualified professionals, has appointed a highly skilled and expertise led board of directors, and takes advice from experts in the Charity sector. The board are confident that these collectively manage this risk as effectively as possible.

#### b. Reserves policy

The aim of the reserves policy is to maintain free reserves in unrestricted funds to enable the Company to implement its strategy by funding specific activities and investments as they arise.

Tim Brosnan, gave the Company a formal undertaking that he would personally ensure that it would have sufficient funds to honour any financial commitments made by it while he was Chairman. The terms of this guarantee were subsequently updated to take account of Tim's role as non-executive director. As this guarantee was linked to Tim's directorship of Small Foundation, it expired on his resignation as a director on 31 December 2021. As more financial commitments have been undertaken since his resignation, and those commitments undertaken during his Chairmanship have been honoured, a greater portion of the Company's commitments now sit outside this guarantee.

In addition, a €2m revolving standby facility is in place between Tim Brosnan and the Company under which unsecured short term bridging advances may be drawn down by the Company as needed. This facility expired on 6 September, 2023.

Taking account of the funding commitments described above, it is judged that there are sufficient resources to allow the Company to implement its strategy over the next few years.

#### c. Principal funding

The principal funding of Small Foundation comes from its founding members and directors and their close individual and corporate associates.

## Structure, governance and management

#### a. Constitution

The Company is registered as a company limited by guarantee, not having share capital. It was set up and constituted under a Memorandum of Association and is a registered charity (CHY17841 and 20067151). The Company has been granted charitable status under sections 207 and 208 of Taxes Consolidation Act, 1997. The Company constitution was updated in 2016 and it remains a company limited by guarantee under part 18 of the Companies Act 2014.

The main object of the company is to relieve poverty, suffering and distress among people.

There have been no changes in the objects since the last Directors Report and Financial Statements.

#### b. Method of appointment or election of Directors

The management of the company is the responsibility of the Directors who are elected and co opted under the terms of the Articles of Association. In accordance with the Articles of Association, one third of the directors are required to retire by rotation at each annual general meeting. The directors to retire in every year shall be those who have been longest in office since the last election but, as between persons who became directors on the same day, those to retire shall be determined by lot. A retiring director shall be eligible for re election.

## DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

## Structure, governance and management (continued)

## c. Organisational structure and decision-making policies

The Directors have delegated the day to day running of the Company to the executive team, including an executive Director. Decisions on strategy, significant resourcing decisions and significant investment decisions are reserved for the Directors. The investment decision making process, and the role of Directors in this, is well established and is reviewed from time to time. Within the executive team there are clear reporting lines and responsibilities. With changes in the team size and composition these are updated as necessary.

## d. Induction, training and remuneration

Small Foundation continues to improve its induction and training documentation. This induction process is applied to any new team member, whether at the Director or executive level.

Staff remuneration is decided by the executive Director who has direct management responsibility for the executive team in conjunction with a non-Executive Director. This is done with reference to individual performance and intelligence on market rates for each role in its respective location. Directors do not receive any remuneration from Small Foundation (see note 9 to the financial statements).

#### e. Related party relationships

Details of all related party transactions are noted in note 22 to the financial statements.

#### f. Risk management

In accordance with our risk management policy, we identify risks across the Company, assess the potential impact of these risks and provide a method for addressing these potential impacts by either reducing threats to an acceptable level or taking steps to mitigate those risks. The risk review process consists of activities to identify, categorise, describe and assess risks. The Company has identified its major risks and has collated them into a risk matrix. The risks are reviewed annually and any additional risks that are recognised are included in the matrix and risk mitigation actions are put in place as necessary.

#### Plans for future periods

#### Future developments

The Company is confident about its future and that it can continue to develop services in line with its strategic plan and does not envisage any change to the primary focus at this time.

The Company continually reviews the human resources needed to perform its research, collaboration and dissemination core activities and is open to making additional hires internally, or engaging external expertise, as appropriate to best achieve its objectives. Looking ahead Small Foundation intends to engage more human resources located in Africa.

Also, as Small Foundation continues to learn and gain experience, the specific activities undertaken to achieve its primary objectives may evolve. This is something the Directors keep under review.

#### Members' liability

The Members of the Company guarantee to contribute an amount not exceeding €1 to the assets of the Company in the event of winding up.

## DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

#### **Results and dividends**

The Company prohibts payment of dividends to its members.

#### Accounting Records

The Directors are responsible for ensuring that accounting records, as outlined in Section 281 to 285 of the Companies Act 2014, are kept. The Directors, through the use of appropriate procedures and systems and the employment of competent persons, have ensured that measures are in place to secure compliance with these requirements. These accounting records are maintained at the registered office at 30 Merrion Square North, Dublin 2.

#### Significant events during the year

There were no significant events during the year.

#### **Post Balance Sheet Events**

Details of all post balance sheet events are noted in note 23 to the financial statements.

#### Auditors

The auditors, KPMG, have indicated their willingness to continue in office in accordance with the provisions of Section 382(2) of the Companies Act 2014.

#### **Taxation Status**

The Company has received an exemption from taxation as a charitable organisation and is registered under No. CHY 17841. The Company also received approval of the Scheme of Tax Relief for Donations to Eligible Charities and other Approved bodies under Section 848A of the Taxes Consolidation Act 1997.

#### Thanks

The Directors would like to thank all the Company's service providers, with a special thanks to those who worked pro bono. The Directors would also like to extend their heartfelt thanks to the Small Foundation team of professionals in Ireland, the UK, France, the US and Africa. Above all, we would like to thank our partners who give us valuable insights and inspiration as well as doing the vital work on the ground.

#### **Disclosure of information to auditors**

Each of the persons who are Directors at the time when this Directors' Report is approved has confirmed that:

- So far as that Director is aware, there is no relevant audit information of which the charity's auditors are unaware, and
- That Director has taken all the steps that ought to have been taken as a Director in order to be aware of any relevant audit information and to establish that the charitable Company's auditors are aware of that information.

## DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

Approved by order of the members of the board of Directors and signed on their behalf by:

Conor Brosnan Chairman Date: 21 September 2023 Michael Swift Director

## STATEMENT OF DIRECTORS' RESPONSIBILITIES FOR THE YEAR ENDED 31 DECEMBER 2022

The Directors (who are also the directors of the Company for the purposes of company law) are responsible for preparing the Directors' Report and the financial statements in accordance with Charities SORP (FRS 102) the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the provisions of the Companies Act 2014.

Company law requires the Directors to prepare financial statements for each financial year. Under company law, the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the assets, liabilities and financial position of the Company and of its incoming resources and application of resources, including its income and expenditure, for that period. In preparing these financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles of the Charities SORP (FRS 102);
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable Accounting Standards (FRS 102) have been followed, subject to any
  material departures disclosed and explained in the financial statements;
- assess the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern;
- use the going concern basis of accounting unless they either intend to liquidate the Company
  or to cease operations, or have no realistic alternative but to do so.

The Directors are responsible for keeping adequate accounting records which disclose the reasonable accuracy at any time of the assets, liabilities, financial position and its incoming resources and application of resources including its income and expenditure of the Company and enable them to ensure that the financial statements comply with the Companies Act 2014. They are responsible for such internal controls as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Company and to prevent and detect fraud and other irregularities. The Directors are also responsible for preparing a Directors' report that complies with the requirements of the Companies Act 2014.

Approved by order of the members of the board of Directors and signed on its behalf by:

Michael Swift Director

Conor Brosnan Chairman Date: 21 September 2023



KPMG

Audit 1 Harbourmaster Place IFSC Dublin 1 D01 F6F5 Ireland

Independent Auditor's Report to the Members of Small Foundation

## Report on the audit of the financial statements

## Opinion

We have audited the financial statements of Small Foundation ('the Company') for the year ended December 31, 2022 set out on pages 17 to 37, which comprise the Statement of Financial Activities, Balance Sheet, Statement of Cash Flows and related notes, including the summary of significant accounting policies set out in note 1.

The financial reporting framework that has been applied in their preparation is Irish Law and FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland issued in the United Kingdom by the Financial Reporting Council.

In our opinion:

- the financial statements give a true and fair view of the Company's affairs as at December 31, 2022 and of its incoming resources and application or resources including its income and expenditure for the year then ended;
- the financial statements have been properly prepared in accordance with FRS 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland*; and
- the financial statements have been properly prepared in accordance with the requirements of the Companies Act 2014.

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (Ireland) (ISAs (Ireland)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with ethical requirements that are relevant to our audit of financial statements in Ireland, including the Ethical Standard issued by the Irish Auditing and Accounting Supervisory Authority (IAASA), and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the Company's ability to continue as a going concern for a period of at least twelve months from the date when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

## Other information

The directors are responsible for the other information presented in the Annual Report together with the financial statements. The other information comprises the information included in the



directors' report. The financial statements and our auditor's report thereon do not comprise part of the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except as explicitly stated below, any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether, based on our financial statements audit work, the information therein is materially misstated or inconsistent with the financial statements or our audit knowledge. Based solely on that work we have not identified material misstatements in the other information.

Based solely on our work on the other information undertaken during the course of the audit, we report that:

- we have not identified material misstatements in the directors' report;
- in our opinion, the information given in the directors' report is consistent with the financial statements; and
- in our opinion, the directors' report has been prepared in accordance with the Companies Act 2014.

## Our opinions on other matters prescribed by the Companies Act 2014 are unmodified

We have obtained all the information and explanations which we consider necessary for the purposes of our audit.

In our opinion the accounting records of the Company were sufficient to permit the financial statements to be readily and properly audited and the financial statements are in agreement with the accounting records.

## Matters on which we are required to report by exception

The Companies Act 2014 requires us to report to you if, in our opinion, the disclosures of directors' remuneration and transactions required by Sections 305 to 312 of the Act are not made. We have nothing to report in this regard.

## Respective responsibilities and restrictions on use

#### Responsibilities of directors for the financial statements

As explained more fully in the directors' responsibilities statement set out on page 13, the directors are responsible for: the preparation of the financial statements including being satisfied that they give a true and fair view; such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error; assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless they either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (Ireland) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and



are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A fuller description of our responsibilities is provided on IAASA's website at <u>https://iaasa.ie/publications/description-of-the-auditors-responsibilities-for-the-audit-of-the-financial-statements/</u>.

#### The purpose of our audit work and to whom we owe our responsibilities

Our report is made solely to the Company's members, as a body, in accordance with Section 391 of the Companies Act 2014. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

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28 September 2023

James Casey for and on behalf of KPMG Chartered Accountants, Statutory Audit Firm 1 Harbourmaster Place IFSC Dublin 1 D01 F6F5

## STATEMENT OF FINANCIAL ACTIVITIES (INCORPORATING INCOME AND EXPENDITURE ACCOUNT) FOR THE YEAR ENDED 31 DECEMBER 2022

	Note	Jnrestricted funds 2022 €	Total funds 2022 €	Total funds 2021 €
Income from:				
Donations and legacies	2	5,024,845	5,024,845	5,043,017
Investment Income		-	-	25,436
Total income	- 	5,024,845	5,024,845	5,068,453
Expenditure on:	_		~	
Charitable activities:				
Donations to NGOs	4	856,740	856,740	1,069,272
Movement in Social Investments	4	2,050,328	2,050,328	1,481,609
Donations to Irish Charities	4	30,000	30,000	20,000
Research projects	4	39,777	39,777	114,429
Partner Support & Network Memberships	4	254,909	254,909	252,923
Network Membership	4	38,849	38,849	-
Other resources expended	5	1,769,283	1,769,283	1,486,859
Other Costs	7	77,300	77,300	36,767
Governance Costs	8	31,919	31,919	59,422
Total expenditure	-	5,149,105	5,149,105	4,521,281
Net movement in funds	-	(124,260)	(124,260)	547,172
Reconciliation of funds:				
Total funds brought forward		2,109,651	2,109,651	1,562,479
Net movement in funds		(124,260)	(124,260)	547,172
Total funds carried forward	-	1,985,391	1,985,391	2,109,651

All activities relate to continuing operations.

The Statement of Financial Activities includes all gains and losses recognised in the year.

The notes on pages 20 to 37 form part of these financial statements.

## SMALL FOUNDATION **REGISTERED NUMBER: 447577**

BALANCE SHEET AS AT 31 DECEMBER 2022					
Note	•	2022 €		2021 €	
10		10,120		9,451	
11		708,488		277,020	
	-	718,608	-	286,471	
12	236,143		8,075		
17	1,098,061		1,923,827		
	1,334,204		1,931,902		
13	(67,421)		(108,722)		
	· · · · · · · · · · · · · · · · · · ·	1,266,783		1,823,180	
		1,985,391		2,109,651	
		1,985,391		2,109,651	
		1,985,391	v	2,109,651	
14		-		-	
14		1,985,391		2,109,651	
		1,985,391		2,109,651	
	Note 10 11 12 17 13	Note       10         10       11         12       236,143         17       1,098,061         1,334,204       13         13       (67,421)         14	S AT 31 DECEMBER 2022         Note       2022         10       10,120         11       708,488         718,608       718,608         12       236,143         17       1,098,061         13       (67,421)         13       1,266,783         1,985,391       1,985,391         1,985,391       1,985,391         14       1,985,391	S AT 31 DECEMBER 2022         Note       E         10       10,120         11       708,488         718,608       12         12       236,143         17       1,098,061         1,334,204       1,923,827         1,334,204       1,931,902         13       (67,421)         1,985,391       1,985,391         1,985,391       1,985,391         14       1,985,391	

BALANCE SHEET

The Directors acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and preparation of financial statements.

The financial statements were approved and authorised for issue by the Directors and signed on their behalf by:

**Michael Swift** Director

**Conor Brosnán** Chairman Date: 21 September 2023 The notes on pages 20 to 37 form part of these financial statements.

## STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2022

	2022 €	2021 €
Cash flows from operating activities		
Net cash used in operating activities	(389,636)	617,573
Cash flows from investing activities		•
Purchase of tangible fixed assets	(4,662)	(3,384)
Purchase of investments	(2,481,796)	(277,019)
Impairments of investments	2,050,328	-
Net cash used in investing activities	(436,130)	(280,403)
Cash flows from financing activities		
Net cash provided by financing activities	-	
Change in cash and cash equivalents in the year	<b>(825,766)</b>	337,170
Cash and cash equivalents at the beginning of the year	1,923,827	1,586,657
Cash and cash equivalents at the end of the year	1,098,061	1,923,827

The notes on pages 20 to 37 form part of these financial statements

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

#### 1. Accounting policies

#### 1.1 Basis of preparation of financial statements

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their financial statements in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (second edition - October 2019), - (Charities SORP (FRS102)) the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2014.

Small Foundation meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy.

#### Currency

The financial statements have been presented in Euro (€) which is also the functional currency of the Company.

#### 1.2 Company status

The Charity is an Irish registered company limited by guarantee under part 18 of the Companies Act 2014 with a registered office at 1-2 Cavendish Row, Dublin 1. In the event of the Charity being wound up, the liability in respect of the guarantee is limited to €1 per member of the Charity.

#### 1.3 Going concern

After making appropriate enquiries, the Directors have reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. The Company therefore continues to adopt the going concern basis in preparing its financial statements.

#### 1.4 Income

All income is recognised once the Company has entitlement to the income, it is probable that the income will be received and the amount of income receivable can be measured reliably.

Donated services or facilities are recognised when the Company has control over the item, any conditions associated with the donated item have been met, the receipt of economic benefit from the use of the Company of the item is probable and that economic benefit can be measured reliably. In accordance with the Charities SORP (FRS 102), the general volunteer time is not recognised and refer to the Directors' Report for more information about their contribution.

On receipt, donated professional services and donated facilities are recognised on the basis of the value of the gift to the Company which is the amount the Company would have been willing to pay to obtain services or facilities of equivalent economic benefit on the open market; a corresponding amount is then recognised in expenditure in the period of receipt.

Income tax recoverable in relation to donations received under Gift Aid or deeds of covenant is recognised at the time of the donation.

Income tax recoverable in relation to investment income is recognised at the time the investment income is receivable.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

## 1. Accounting policies (continued)

#### 1.5 Expenditure

Expenditure is recognised once there is a legal or constructive obligation to transfer economic benefit to a third party, it is probable that a transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably. Expenditure is classified by activity. The costs of each activity are made up of the total of direct costs and shared costs, including support costs involved in undertaking each activity. Direct costs attributable to a single activity are allocated directly to that activity. Shared costs which contribute to more than one activity and support costs which are not attributable to a single activity are apportioned between those activities on a basis consistent with the use of resources. Central staff costs are allocated on the basis of time spent, and depreciation charges allocated on the portion of the asset's use.

Support costs are those costs incurred directly in support of expenditure on the objects of the Company and include project management carried out at Headquarters. Governance costs are those incurred in connection with administration of the Company and compliance with constitutional and statutory requirements.

Grants payable are charged in the year when the offer is made except in those cases where the offer is conditional, such grants being recognised as expenditure when the conditions attaching are fulfilled. Grants offered subject to conditions which have not been met at the year end are noted as a commitment, but not accrued as expenditure.

All expenditure is inclusive of irrecoverable VAT.

Charitable activities and Governance costs are costs incurred on the company's educational operations, including support costs and costs relating to the governance of the company apportioned to charitable activities.

#### 1.6 Tangible fixed assets and depreciation

A review for impairment of a fixed asset is carried out if events or changes in circumstances indicate that the carrying value of any fixed asset may not be recoverable. Shortfalls between the carrying value of fixed assets and their recoverable amounts are recognised as impairments. Impairment losses are recognised in the Statement of Financial Activities incorporating Income and Expenditure Account.

Tangible fixed assets are carried at cost, net of depreciation and any provision for impairment. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Computer equipment

33% Reducing balance

#### 1.7 Investments

Fixed asset investments are a form of financial instrument and are initially recognised at their transaction cost and subsequently measured at fair value at the Balance Sheet date, unless the value cannot be measured reliably in which case it is measured at cost less impairment. Investment gains and losses, whether realised or unrealised, are combined and presented as 'Gains/(Losses) on investments' in the Statement of Financial Activities.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

#### 1. Accounting policies (continued)

#### 1.8 Social Investments

Social investments, which may include, but are not limited to, repayable loans, non-repayable loans (quasi equity), equity investments and performance related income arrangements are recognised at fair value at the year end. If the fair value of these investments cannot be measured reliably they are measured at their cost less impairment. Any impairment loss is recognised as a cost within expenditure on charitable activities in the Statement of Financial Activities.

#### 1.9 Interest Receivable

Interest on funds held on deposit are recognised at the settlement amount after any trade discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due.

#### 1.10 Debtors

Trade and other debtors are recognised at the settlement amount after any trade discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due.

#### 1.11 Cash at bank and in hand

Cash at bank and in hand includes cash and short-term highly liquid investments with a short maturity of three months or less from the date of acquisition or opening of the deposit or similar account.

#### 1.12 Liabilities and provisions

Liabilities are recognised when there is an obligation at the Balance Sheet date as a result of a past event, it is probable that a transfer of economic benefit will be required in settlement, and the amount of the settlement can be estimated reliably.

Liabilities are recognised at the amount that the Company anticipates it will pay to settle the debt or the amount it has received as advanced payments for the goods or services it must provide.

Provisions are measured at the best estimate of the amounts required to settle the obligation. Where the effect of the time value of money is material, the provision is based on the present value of those amounts, discounted at the pre-tax discount rate that reflects the risks specific to the liability. The unwinding of the discount is recognised in the Statement of Financial Activities as a finance cost.

#### 1.13 Financial instruments

The Company only has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value with the exception of bank loans which are subsequently measured at amortised cost using the effective interest method.

#### 1.14 Pensions

The Company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the Company to the fund in respect of the year.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

#### 1. Accounting policies (continued)

#### 1.15 Fund accounting

General funds are unrestricted funds which are available for use at the discretion of the Directors in furtherance of the general objectives of the Company and which have not been designated for other purposes.

Investment income, gains and losses are allocated to the appropriate fund.

## 1.16 Critical accounting estimates and areas of judgment

In the application of the Company's accounting policies, the directors are required to make judgments, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised, if the revision affects only that period, or in the period of the revision and future periods is the revision affects both current and future periods.

#### Critical judgments

The Directors are of the view that there are no judgments (apart from those involving estimates) in applying their accounting policies that have had a significant effect on the amounts recognised in the financial statements.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

## 2. Income from donations and legacies

	Unrestricted funds 2022 €	Total funds 2022 €
Donations - Cavendish Capital	5,000,000	5,000,000
Donated Services (Audit, Legal & Rent	24,845	24,845
Total 2022	5,024,845	5,024,845
	Unrestricted funds 2021 €	Total funds 2021 €
Donations - Cavendish Capital	5,000,000	5,000,000
Donated Services (Audit & Legal)	43,017	43,017
Total 2021	5,043,017	5,043,017
		<del></del>

## 3. Investment Income

Investment Income for 2022, was €NIL.

	Unrestricted	Total
· · · · · · · · · · · · · · · · · · ·	funds	funds
·	2021	2021
	€	€
Investment Income	25,436	25,436

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

# 4. Analysis of Donations to NGOs and movement in Social Investments

	estricted nds 2022	Total funds
	€	€
Donations to NGO's	856,740	856,740
Movement in Social Investments 2	,050,329	2,050,329
Donations to Irish charities	30,000	30,000
Partner support	254,909	254,909
Network Memberships	38,849	38,849
Research projects	39,777	39,777
3	3,270,604	3,270,604
Un	restricted Funds 2021 €	Total funds 2021 €
	1,069,272	1,069,272
	1,481,609	1,481,609
Donations to Irish charities	20,000	20,000
Partner support	219,222	219,222
Network memberships	33,701	33,701
Research Projects	114,429	114,429
	2,938,233	2,938,233

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

# 4. Analysis of Donations to NGOs and movement in Social Investments (continued)

	Movement in Social Investments	Donations to NGO's Unrestricted	Partner Support / Network Membership / Research Projects	Donation to Irish Charities	2022 Total
	€	€	€	€	€
Aspen Institute	-	85,348	-	-	85,348
Village Capital Grant	-	230,754	-	-	230,754
African Leadership Academy	-	146,994	-	-	146,994
Agriterra	· _	100,341	-	-	100,341
Woman in African Investments	-	5,351	-	-	5,351
AFRACA	-	116,433	-	-	116,433
Invest in Africa (IIA)	-	103,248	-	·	103,248
Creative Metier	- -	44,444	-	-	44,444
Matchmaker Fund	-	23,827			23,827
Founders Factory (Note 12)	1,709,978	-	-	-	1,709,978
Capria Ventures LLC	492,757	-	-	-	492,757
IPDEVII	(152,406)				(152,406)
The Good Summit	-	-	-	30,000	30,000
Partner Support	-		254,909	-	254,909
Network Membership	-	-	38,849	-	38,849
Research Projects	-	-	39,777	-	39,777
Total	2,050,329	856,740	333,535	30,000	3,270,604

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

# 4. Analysis of Donations to NGOs and movement in Social Investments (continued)

	Movement in Social Investments	Donations to NGO's Unrestricted	Partner Support / Network Membership / Research Projects	Donation to Irish Charities	2021 Total
	€	€	€	. €	€
Aspen Institute	-	115,650	-	-	115,650
Emerging Leaders	-	51,441	-	-	51,441
African Leadership					
Academy	-	114,389		-	114,389
Aundrea Nicole Patton					
Power	-	4,321	-	-	4,321
Uganda Agribusiness					
Alliance	-	59,139	-	-	59,139
Bobab Limited	-	17,712	-	-	17,712
SAFIN	-	88,478	-	-	88,478
Council on Smallholder					
Agricultural Finance					
(CSAF)	-	41,872	-	-	41,872
AFRACA	-	93,610	-	-	93,610
Invest in Africa (IIA)	-	82,199	-	-	82,199
Creative Metier	-	376,911	-	-	376,911
Matchmaker Fund	-	23,550			23,550
Open Capital Advisors **	(227,905)	-	-	-	(227,905)
Founders Factory (Note					
12)	1,709,514	-	-	- 1	1,709,514
The Good Summit		-	-	20,000	20,000
Partner Support		-	219,222	-	219,222
Network Membership	~	-	33,701	-	33,701
Research Projects	-	-	114,429	-	114,429
Total	1,481,609	1,069,272	367,352	20,000	2,938,233

\*\* In 2016 Small Foundation provided OCA with a working capital loan to expand its work with local enterprises across the region. During 2021 OCA repaid this loan in full in the amount of €227,905.

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## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

## 5. Other resources expended

	Unrestricted funds 2022 €	Totai funds 2022 €
Staff Costs	1,091,852	1,091,852
Consultancy Fees	406,946	406,946
Travel	102,902	102,902
Computer/IT Costs	112,742	112,742
Staff development	47,808	47,808
Conference and seminars	7,033	7,033
	1,769,283	1,769,283

	Unrestricted funds 2021 €	Total funds 2021 €
Staff costs	1,014,305	1,014,305
Travel	11,416	11,416
Computer/IT Costs	38,934	38,934
Staff development	214,738	214,738
Conference and seminars	5,476	5,476
Consultancy fees	201,990	201,990
	1,486,859	1,486,859

## 6. Staff costs

	2022 €	2021 €
Wages and salaries	883,328	839,657
Social security costs	120,748	98,349
Employer's pension contributions - Defined Contribution Scheme	81,776	71,299
Other	6,000	5,000
	1,091,852	1,014,305

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

## 6. Staff costs (continued)

The average number of persons employed by the Company during the year was as follows:

	2022 No.	2021 No.
Impact Related Staff	7	7
Support Staff	2	1
	9	8

The number of employees whose employee benefits (excluding employer pension costs) exceeded €60,000 was:

	2022 No.	2021 No.
In the band €60,001 - €70,000	1	2
in the band €80,001 - €90,000	2	-
In the band €90,001 - €100,000	•	1
In the band €100,001 - €110,000	-	1
In the band €110,001 - €120,000	1	1
In the band €150,001 - €160,000	2	1
in the band €180,001 - €190,000	1	-

## 7. Other Costs

		Unrestricted funds 2022 €	Total funds 2022 €
·	Recruitment charges	26,529	26,529
	Branding/website	13,774	13,774
	Office expenses	14,305	14,305
	Rent	10,506	10,506
	Bank charges	1,175	1,175
	Interest / foreign exchange	11,011	11,011
		77,300	77,300

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## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

## 7. Other Costs (Continued)

,	Unrestricted funds 2021 €	Total funds 2021 €
Office expenses	15,893	15,893
Rent	4,887	4,887
VAT refund	(4,074)	(4,074)
Bank charges	1,197	1,197
Interest / foreign exchange	18,864	18,864
	36,767	36,767

## 8. Governance costs

	Unrestricted funds 2022 €	Total funds 2022 €
Internal research fees	623	623
Advisory Fees Accountants	7,415	7,415
Donated Services - Audit	10,000	10,000
Donated Services - Legal	12,845	12,845
General Insurance	1,035	1,035
	31,918	31,918

	Unrestricted funds 2021 €	Total funds 2021 €
Advisory Fees Accountants	7,468	7,468
Advisory Fees Legal	7,902	7,902
Doanted Services - Audit	10,000	10,000
Donated Services - Legal	33,017	33,017
Donated Services - Meeting room rental	1,035	1,035
	59,422	59,422

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

## 9. Directors' remuneration and expenses

During the year, no Directors received any remuneration or other benefits (2021 -  $\in NIL$ ).

During the year ended 31 December 2022, no Director expenses have been incurred (2021 -  $\in NIL$ ).

## 10. Tangible fixed assets

At 31 December 2022

	Computer equipment €
Cost or valuation	
At 1 January 2022	22,292
Additions	4,662
At 31 December 2022	26,954
Depreciation	
At 1 January 2022	12,841
Charge for the year	3,993
At 31 December 2022	16,834
Net book value	

	- ·	·
At 31 December 2021		9,451

10,120

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

#### 11. Investments

	investments €
Cost or valuation	
At 1 January 2022	277,020
Additions	2,481,796
At 31 December 2022	2,758,816
Impairment	
Charge for the year	2,050,328
At 31 December 2022	2,050,328
Net book value	
At 31 December 2022	708,488
At 31 December 2021	277,020

During 2022 Small Foundation invested €1,989,039 in Founders Factory, bringing the total amount invested to €3,975,572. At 31 December 2022 this investment was valued at €556,081.

Between 2016 and 2020 a total of €260,257 was invsted in IPEDV II. This investment was valued at €152,406 at year end.

During 2017 Small Foundation purchased one Dividend Access Share from Cavendish Capital Limited a company registered in Ireland. The holder of the Dividend Access Share shall not be entitled to receive notice of any general meeting of the company, shall not be entitled to vote at or attend any general meeting of the company, shall not be return of any capital or to participate in the distrubtion of surplus assets of the company in the event of liquidation or otherwise of the company and shall not be entitled to transfer the Dividend Access Share. Further, the Company shall, subject to the provisions of the Companies Act 2014, be entitled to redeem the Dividend Access Share at any time out of its profits or monies which may be lawfully applied for that purpose or from the proceeds of a fresh subscription of shares made for the purpose. The redemption price to be paid by the company in respect of the Dividend Access shall be a sum equal to the aggregate of the amount paid up on the share (i.e  $\in$ 1.00).

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

## 12. Debtors

	2022 €	2021 €
Due within one year		
Loan repayable	234,143	-
Prepayments and accrued income	2,000	8,075
,	236,143	8,075

## 13. Creditors: Amounts falling due within one year

	2022 €	2021 €
Bank loans and overdrafts	7,607	10,592
Staff salary payable	13,912	-
Pensions payable	9,949	17,584
Other taxation and social security	33,602	70,354
Accruals and deferred income	2,351	10, 192
	67,421	108,722

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

## 14. Statement of funds

Statement of funds - current year

	Balance at 1 January 2022 €	income €	Expenditure €	Balance at 31 December 2022 €
Unrestricted funds				
General Funds - all funds	2,109,651	5,024,845	(5,149,105)	1,985,391
Statement of funds - prior year	·			
	Balance at 1 January 2021 €	Income €	Expenditure €	Balance at 31 December 2021 €
Unrestricted funds				
General Funds - all funds	1,562,479	5,049,589	(4,502,417)	2,109,651

## 15. Analysis of net assets between funds

Analysis of net assets between funds - current year

· · · · · ·	Unrestricted funds 2022 €	Total funds 2022 €
Tangible fixed assets	10,120	10,120
Other investments	708,488	708,488
Current assets	1,334,204	1,334,204
Creditors due within one year	(67,421)	(67,421)
Total	1,985,391	1,985,391

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

## 15. Analysis of net assets between funds (continued)

17.

## Analysis of net assets between funds - prior year

	Unrestricted funds 2021 €	Total funds 2021 €
Tangible fixed assets	9,451	9,451
Fixed asset investments	277,020	277,020
Current assets	1,931,902	1,931,902
Creditors due within one year	(108,722)	(108,722)
Total	2,109,651	2,109,651

## 16. Reconciliation of net movement in funds to net cash flow from operating activities

	2022 €	2021 €
Net income/expenditure for the year (as per Statement of Financial Activities)	(124,260)	547,172
Adjustments for:		
Depreciation charges	3,993	6,303
Increase in debtors	(228,068)	(475)
(Decrease)/increase in creditors	(41,301)	64,573
Net cash provided by/(used in) operating activities	(389,636)	617,573
Analysis of cash and cash equivalents		
	2022	2021

	€	€
Cash in hand	,098,061	1,923,827
Total cash and cash equivalents	,098,061	1,923,827

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

#### 18. Analysis of changes in net debt

		•	
	At 1		At 31
	January		December
	2022	Cash flows	2022
	€	€	€
Cash at bank and in hand	1,923,827	(825,766)	1,098,061
Credit cards	(10,592)	2,985	(7,607)
,	1,913,235	(822,781)	1,090,454

#### 19. Pension commitments

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions made by the company to the fund and amounted to  $\in 81,776$  for the year ended 31 December 2022 (2021 -  $\notin 71,299$ ).

#### 20. Guarantee

During 2022 Small Foundation provided a guarantee for a partner, WARC, to Alterfin CV for \$130,000. This guarantee expires in January 2023 and remained undrawn.

#### 21. Members' liability

Each member of the charitable Company undertakes to contribute to the assets of the company in the event of it being wound up while he/she is a member, or within one year after he/she ceases to be a member, such amount as may be required, not exceeding €1 for the debts and liabilities contracted before he/she ceases to be a member.

#### 22. Related party transactions

No members of the board of directors received any remuneration during the year (2021: €NIL).

During the year, Cavendish Capital, which has directors in common with the Company, donated €5,000,000. (2021: €5,000,000)

No member of the board of directors or other person related to the charity had any personal interest in any contract or transaction entered into by the Company during the period apart from the standby credit facility as noted in Note 24 hereof.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

#### 23. Post balance sheet events

Subsequent to 31 December 2022, the cashflow situation of a partner, on which the recoverability of the loan repayable balance of €234,143 relies has become uncertain. Of the receivable amount management's current best estimate at the time of approving the financial statements is that €100,000 of the balance is likely to be recovered.

During August 2023, Small Foundation entered into a licence to occupy agreement with the charity, Long Term Foundation in relation to office space in Dublin. Long Term Foundation has directors in common with Small Foundation.

## 24. Standby credit facility

There is a  $\in 2m$  revolving standby facility former in existence under which unsecured bridging advances may be drawn down by the Company from a member of the board Mr. Tim Brosnan as needed. During the year ended 31 December 2022,  $\in NIL$  was drawn down by the Company (2021:  $\in NIL$ ).

#### 25. Approval of financial statements

The financial statements for the year ended 31 December 2022 were approved and authorised for issue by the Directors on 21st September 2023.